

QIBR Brand Authorized Agent Application

QIBR 品牌申请代理

Application No.

申请编号：

Full Company Name of Applicant:

申请公司名：

Manager-in-Charge Name 负责经理：

Application Date 申请日期：

QIBR 精密轴承制造商

PRECISION BEARING MANUFACTURER

WWW.QIBR.COM WWW.QIBR.RU WWW.QIBR.ES

Declaration of Applicant:
申请声明

1. The applicant company must be a legal company registered in the application area, and the company has no bad records, and has a good reputation and development prospects in the local area.
1. 申请公司需为在销售地区注册有合法公司，且公司无不良记录，公司在当地拥有良好的声誉及发展前景。
2. The applicant company appreciates QIBR's corporate culture and brand strategy, and has a strong willingness to cooperate with QIBR.
2. 认同 QIBR 的企业文化及品牌策略，有强烈的与 QIBR 合作的意愿。
3. The applicant company strictly abide by QIBR's global partner and agency management policy, fully devote to the promotion, popularizing and sales of QIBR brand products, and focus on taking the market share of other brands with QIBR product.
3. 严格遵守 QIBR 全球合作伙伴与代理管理政策，全力投入于 QIBR 品牌产品的推广和销售，并着力于把其他品牌的市场转换为 QIBR 的市场份额。
4. The applicant company should have a certain existing and potential customer resources, and have a professional sales team, with the team members have more than 3 years' experience in the bearing industry.
4. 拥有一定的现有及潜在客户资源，拥有轴承界专业销售团队，团队人员轴承业从业年数 3 年以上。
5. The applicant company shall have a healthy capital flow operation, and prepare special funds for investing in inventory of QIBR products, marketing activities etc. in stages.
5. 健康的资金流运作，备以专项资金，可以分阶段投入于 QIBR 产品的库存准备，市场推广活动等。
6. The applicant company should possess considerable ability to develop new customers, and continue to explore the market where QIBR brands products are sold.
6. 具有相当的新客户开发能力，持续不断地开拓 QIBR 品牌及产品在所销售的市场。

Luoyang QIBR Bearing Co., Ltd.
佰锐轴承有限公司

December 2020
2020 年 12 月

1. Applicant Company information 申请公司信息:

Company Name 公司名称	
Country 所属国家	
State/Province 所在州/省份	
City 所在城市	
Address 公司地址	
Telephone Number 电话	
Email Address 邮件地址	
Homepage URL 公司主页	
Contact Person-Name 联系人-姓名	
Contact Person-Title 联系人-职位	
Contact Person-Phone Number 联系人-电话	
Contact Person-Email 联系人-邮箱	
Year of Establishment 成立时间	
公司人数 Number of employee	
是否有专业工程师 Expert engineers information	<input type="checkbox"/> Yes <input type="checkbox"/> No
是否从中国其他公司进口过 Experience of importing from China	<input type="checkbox"/> Yes <input type="checkbox"/> No
是否具备招投标经验 Bidding experience	<input type="checkbox"/> Yes <input type="checkbox"/> No

2. Please describe your business situation 请介绍您的商业情况:

请介绍贵公司的经营范围

Please describe your business scope

主营项目为:

Major business

Please give an estimated annual amount you can sell in US Dollar?

请给出您大概的一年销售额是多少美金?

轴承占您销售额的比例

The percentage of bearing sales in total

您目前主要通过什么渠道开展销售业务:

At present, what are your major marketing channels?

您的客户在购买轴承的时候, 您认为哪些信息可以为您提供帮助签下客户:

What information do you think will help you to close the deal when your customer plans to buy bearings?

您有其他需要告知我们的么?

Do you have anything else to tell us?

3. Knowing of QIBR and desired support from QIBR

对 QIBR 的了解与希望获取的支持:

为什么要代理 QIBR 轴承?

Why do you want to be agent of QIBR brand?

您对 QIBR 的印象?

What is your impression of QIBR brand?

您觉得 QIBR 具备哪些优势和劣势?

What do you think are the strengths and weaknesses of QIBR brand?

您计划如何推广 QIBR 轴承?

What is your plan to promote QIBR Brand bearings?

您的年销售目标是多少?

What is your annual sales target?

您需要获得我们哪些支持?

What support do you need from QIBR Company?

4. Accessory 附件

1. Company photos, business photos

公司照片，营业照片

2. Working environment photos

工作环境照片

3. Photos related to bearing

与轴承有关的照片

4. Team photos

团队照片

5. Photos you wish to share with us

您有希望与我们分享的照片

5. Contact Info 联系方式

QIBR Partner and Global Agency Center:
QIBR 合作伙伴与全球代理中心:

Responsible Manager:
负责经理:

Contact number:
联系电话:

Contact email:
联系邮箱:

Whatsapp:

Mailing address:
邮寄地址:

Center working hours: Monday to Friday
中心工作时间: 每周一~每周五

10:00am~17:00pm (GMT+08:00)

上午 10:00~下午 17:00 (东 8 区)

Holiday date complies with relevant Chinese laws and regulations
节假日遵守中国相关法律法规

Thanks for choosing QIBR as your best business partner!
感谢您选择 QIBR 成为您生意的最佳搭档!

Keep Rotating, Keep Quiet, Keep Moving
Since 2002